



# Join the Pack

of Bp Partners

Bp Partner Network



Best Practice  
An evolution in medical software

## What is the Bp Partner Network?

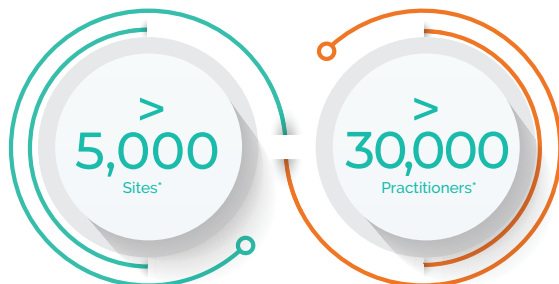
The Bp Partner Network forges strategic partnerships that enable innovation and shared growth for our customers and partners alike.

This exciting program is comprised of a selection of health technology partners who offer the highest standard in service, innovation and reliability.

By joining, you will be recognised as an approved provider amongst our customers, and enjoy numerous benefits as part of the Bp Partner Network.

## Significantly Expand Your Network

\*As of Oct 1, 2020



# Why Join the Bp Partner Network?



Benefit from partnering with a well known and respected brand, and industry leader with majority market share.



Be recognised as an approved and trusted partner of Best Practice Software, providing a decisive point of difference amongst your competitors.



Take advantage of the ability to promote your product (depending on tier) to all Best Practice Software customers throughout our various channels.

- Website (17k visitors per month) • Newsroom (2000+ views per month)
- Evolution Newsletter (recipient list of 14k)



“As a startup Best Practice has been amazing supporting Cubiko from initial proof of concepts through to market entry. We are excited to be part of the new Bp Partner Network and work with Jess and the team to help practices perform at their best for every patient, every day.”

Chris Smeed (Cubiko)



# Set Yourself Apart

## With Our Exclusive Benefits

### Joining is Easy

Contact us at [partners@bpsoftware.net](mailto:partners@bpsoftware.net) and we will provide you with the relevant application form and any help you require.



**1**  
**Contact Us to Apply**

Request an application form, complete and submit it to Bp.

**2**  
**Technical Review**

We will be in touch to answer any questions you have regarding the technical solution.






**3**  
**Approval**

Your application will be reviewed by our internal committee who will assign your Partner tier.

**4**  
**Onboarding**

We will be in touch to finalise your contract and discuss next steps.

## Partner Tiers

	 Gold	 Silver	 Bronze+	 Bronze	 Practice
Technical Support	Partner Support Cases	Infinite	12 cases per annum	12 cases per annum	6 cases per annum
	Technical Documentation	✓	✓	✓	✓
Product & Database Access	Pre-Release Versions	✓	✓	✓	✓
	License Key (Zero ID Key)	✓	✓	✓	✓
Support	Token for Stored Procedure & Table Access	✓	✓	Tables Only	Tables Only
	Dedicated Partner Manager	✓			
Website	Bp Partner Logo for Use on Collateral	✓	✓	✓	
	Company Logo and Profile on Best Practice Website	✓	✓	✓	
	Bp Newsroom Article	1 per annum	1 per annum		
	Bp E-News Article	1 per annum			
Sales	Access to Bp Sales Team for Training	✓			
	Promotional Material included in Bp Welcome & Training Packs	✓			
Marketing Collateral	Other Marketing Requirements as Agreed	✓			
	Events	Priority Selection of Bp Summit Exhibition Booth	✓		

# What Does It Cost to Join the Bp Partner Network?

Please contact our Commercial Partnerships team for more information regarding joining fees, on-going subscription fees and any transactional fees that may be applicable to your assigned tier.

## More About the Bp Partner Network

The Partner Network is governed by a commercial and technical framework that provides added value for the partners and ensures the partner solution is compliant with relevant laws and legislation and has been assessed for impact or risk to the products and services which Best Practice Software provides. The security of our customers' data is important to them, their patients and in turn, Best Practice Software.

## We're Excited for You to Join Us!

With access to a network of more than 4,900 sites and more than 29,000 licensed practitioners, plus a whole host of perks and benefits, there is no shortage of reasons why you should become a member of the Bp Partner Network – and we're looking forward to welcoming you.


## About Us

Your customers depend on you. Practices depend on Best Practice Software.

Since inception in 2004, we've been market leaders in providing medical software that helps Practices focus on what matters most: their patients. Through our network of in-house and external medical practitioners, and ongoing engagement with Practices, we ensure our robust software is ahead of the curve to meet the ever-evolving needs of modern, dynamic Practices.

With operation centres in Bundaberg, Brisbane, Sydney and Hamilton NZ, our team prides itself on our strong reputation for quality software and exceptional service.

## Contact Us for More Information

 AU 1300 40 1111  
NZ 0800 40 1111

 [partners@bpsoftware.net](mailto:partners@bpsoftware.net)

 [bpsoftware.net](http://bpsoftware.net)

## Follow us:

