



Join the Pack

of Bp Pathology Partners

Bp Partner Network



Best Practice
An evolution in medical software

What is the Bp Partner Network?

The Bp Partner Network forges strategic partnerships that enable innovation and shared growth for our customers and partners alike. We have recently expanded the partner ecosystem to include pathology providers.

By joining, you will be recognised as an approved pathology provider amongst our customers, and enjoy numerous benefits as part of the Bp Partner Network.

Significantly Expand Your Network

4,966
Sites*

29,159
Practitioners*

*As of Oct 1, 2020

Why Join the Bp Partner Network?



Improve Brand Recognition

Reinforce awareness of your clinics amongst GPs, with the inclusion of your company logo directly within the request workflow.



Receive Requests Electronically

Pathology requests in Bp can be printed and sent electronically to your end point via a Secure Messaging Service.



A Simplified Provider Network

Accessing providers through our software is the fastest and easiest option for GPs. Don't miss out on being a part of this opportunity!



Leave the Heavy Lifting To Us

Simply notify us when you need to add or amend the supported list of tests your labs provide services for, and we'll make the update for you.



Streamline the Referral Process

Ensure customers have a great experience every time, knowing only relevant requests will be sent to clinics providing those services.



Improve Accuracy of Information

Mitigate the risk of incorrect request information, with our centralised database and automated transfer of patient data onto requests.



Set Yourself Apart

With Our Exclusive Benefits

Joining is Easy

Contact us at partners@bpsoftware.net and we will provide you with the relevant application form and any help you require.

1 Contact Us to Apply

Request an application form, complete and submit it to Bp.

2 Commercial Discussion

Further details will be provided regarding benefits on offer and the commercial model.

3 Technical Discussion

We will be in touch to answer any questions you have regarding the technical solution.

4 Onboarding

Once accepted we'll contact you to finalise your contract and discuss next steps.

Setup Enhancements

- ✓ Inclusion of company logo on request screen
- ✓ Inclusion of company details including address, website and phone number
- ✓ Refined and improved user setup to streamline the configuration process
 - ✓ Contacts will be automatically created within Bp Premier and will include your Secure Messaging delivery endpoint

Preference Enhancements

- ✓ Pathology preferences that can be saved for all users include setting the preferred laboratory, specimen labels, support for pre-printed or plain paper and the creation of a generic favourite test list

Test List & Layout Enhancements

- ✓ Distribution of test list
- ✓ Distribution of recommended test list
- ✓ Laboratory code can now be setup on a per-location basis for each pathology lab

Including:

12 Support cases per annum

Technical documentation

Pre release versions of new products

Licence key (zero ID key)

Bp Partner logo for use on collateral

Company logo and profile on Best Practice Software website

1 Bp blog post article per annum

What Does It Cost to Join the Bp Partner Network?

Please contact our Commercial Partnerships team for more information regarding joining fees, on-going subscription fees and any transactional fees that may be applicable to your assigned tier.

More About the Bp Partner Network

The Partner Network is governed by a commercial and technical framework that provides added value for the partners and ensures the partner solution is compliant with relevant laws and legislation and has been assessed for impact or risk to the products and services which Best Practice Software provides. The security of our customers' data is important to them, their patients and in turn, Best Practice Software.

We're Excited for You to Join Us!

With access to a network of more than 4,900 sites and more than 29,000 licensed practitioners, plus a whole host of perks and benefits, there is no shortage of reasons why you should become a member of the Bp Partner Network – and we're looking forward to welcoming you.


About Us

Your customers depend on you. Practices depend on Best Practice Software.

Since inception in 2004, we've been market leaders in providing medical software that helps Practices focus on what matters most: their patients. Through our network of in-house and external medical practitioners, and ongoing engagement with Practices, we ensure our robust software is ahead of the curve to meet the ever-evolving needs of modern, dynamic Practices.

With operation centres in Bundaberg, Brisbane, Sydney and Hamilton NZ, our team prides itself on our strong reputation for quality software and exceptional service.

Contact Us for More Information

 AU 1300 40 1111
NZ 0800 40 1111

 partners@bpsoftware.net

 bpsoftware.net

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